

Coffee & Conversation Seminar

The Insurance Institute of Nova Scotia and the Insurance Brokers Association of Nova Scotia are pleased to offer you the following seminar as part of our 'Coffee & Conversation' series, which are **now held on Wednesdays**.

Contract Surety Bonding 101

Date: Wednesday, May 16, 2018

Fee: \$40.00 & HST

Time: Registration – 8:45 am

Presentation – 9:00 to 10:30 am AST

In Person: Insurance Institute of Nova Scotia
Suite 220 – 250 Baker Drive, Dartmouth

Webinar: Login details will be emailed

Are you someone who deals with contractors on a day to day basis? This seminar will help insurance professionals deal with questions that can arise involving surety and be better prepared when looking to secure business partnerships with contracting firms. Designed to give a basic understanding of the differences between Surety and Insurance and the underwriting requirements for new and existing surety accounts, this presentation will discuss the following points:

- ❖ What is Surety?
- ❖ Types of Bonds
- ❖ Construction Timeline
- ❖ Submission Requirements
- ❖ Underwriting Considerations

Speaker:

Doug Wilson, CIP – Sovereign General Insurance

Doug is the Contract Surety Manager for Atlantic Canada. Prior to joining Sovereign, his 30 years experience in the industry included The Guarantee Company of North America, Zurich Insurance and Canadian Surety. He is a past CIP instructor for the Insurance Institute of NS teaching Principles & Practice of Insurance of Surety Bond courses.

Coffee & Conversation seminars include breakfast snacks and refreshment.

Contract Surety Bonding 101

Wednesday, May 16, 2018 | 9:00 - 10:30 am

Register Online at

www.insuranceinstitute.ca/institutes-and-chapters/Nova-Scotia/Seminars.aspx
or submit this form to the address below.

I will be attending:

In person

Webinar

Name: _____

Company: _____ Telephone: _____

Address: _____

E-mail (for confirmation of registration): _____

Fee: \$ 46.00 (\$40 + HST)

Return this form and payment by **May 9, 2018** to:

Insurance Institute of Nova Scotia
220 – 250 Baker Drive, Dartmouth, NS B2W 6L4
Email to: IINSmal@insuranceinstitute.ca

Make cheques payable to **Insurance Institute of Nova Scotia**

No cancellations. Substitutions welcome.

Amount Enclosed: \$ _____ Payment: Cheque VISA MasterCard AMEX

Credit Card #: _____ Expiry Date: _____

Signature: _____

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