

'Coffee & Conversation' Seminars

The Insurance Institute of Nova Scotia and the Insurance Brokers Association of Nova Scotia are pleased to offer you the following seminar as part of our 'Coffee & Conversation' series.

Fundamentals of Equipment Breakdown Insurance

Date: Friday, March 31, 2017

Fee: \$30.00 & HST

In Person:

Insurance Institute of Nova Scotia
Suite 220 – 250 Baker Drive, Dartmouth

Time: Registration/Login – 8:45 am

Presentation – 9:00 to 10:30 am AST

Via Webinar:

At your computer, login details will be emailed to you

Note: Webinar registrations are 'per person'

Are you new to commercial lines, or just need a broader understanding of Equipment Breakdown insurance? This seminar will discuss the necessity of it in today's technically advanced commercial property insurance industry. Understand the gap that exists in commercial all-risk policies that can be filled by equipment breakdown insurance. Learning outcomes include:

Explaining equipment breakdown basics
List and describe insurable equipment covered under a typical policy
Describe potential causes of equipment breakdown
Explain the coverage agreement
List and describe the typical policy exclusions
Review claims examples

Who should attend?

Brokers – Increase marketing skills and provide broader product offering

Underwriters – Understand how and where the coverage is needed

Claims Adjusters – Learn to recognize the difference between a property and an EBI loss

Speakers:

Scott McRiner, CIP –Aviva

Scott served in the Canadian Navy for 13 years as a Marine Engineer before joining Aviva in 2004 as a boiler inspector. He has since advanced to National Manager for claims and inspections. He is a certified Engineering Technologist, National Board in Service Boiler Inspector.

Coffee & Conversation seminars include breakfast snacks and refreshments.

Fundamentals of Equipment Breakdown Insurance

Friday, March 31, 2017 | 9:00 - 10:30 am

Register Online at

www.insuranceinstitute.ca/institutes-and-chapters/Nova-Scotia/Seminars.aspx
or submit this form to the address below.

Format:

In Person

Virtual

Name: _____

Company: _____ Telephone: _____

Address: _____

E-mail (for confirmation of registration): _____

Fee: \$ 30.00 + HST

Return this form and payment by **March 22, 2017** to:

Insurance Institute of Nova Scotia
220 – 250 Baker Drive, Dartmouth, NS B2W 6L4
Email to: IINSmal@insuranceinstitute.ca

Make cheques payable to **Insurance Institute of Nova Scotia**

No cancellations. Substitutions welcome.

Amount Enclosed: \$ _____ Payment: Cheque VISA MasterCard AMEX

Credit Card #: _____ Expiry Date: _____

Signature: _____

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